

# BNSF Railway Network Velocity & Service

STB Status Update: March 12, 2014



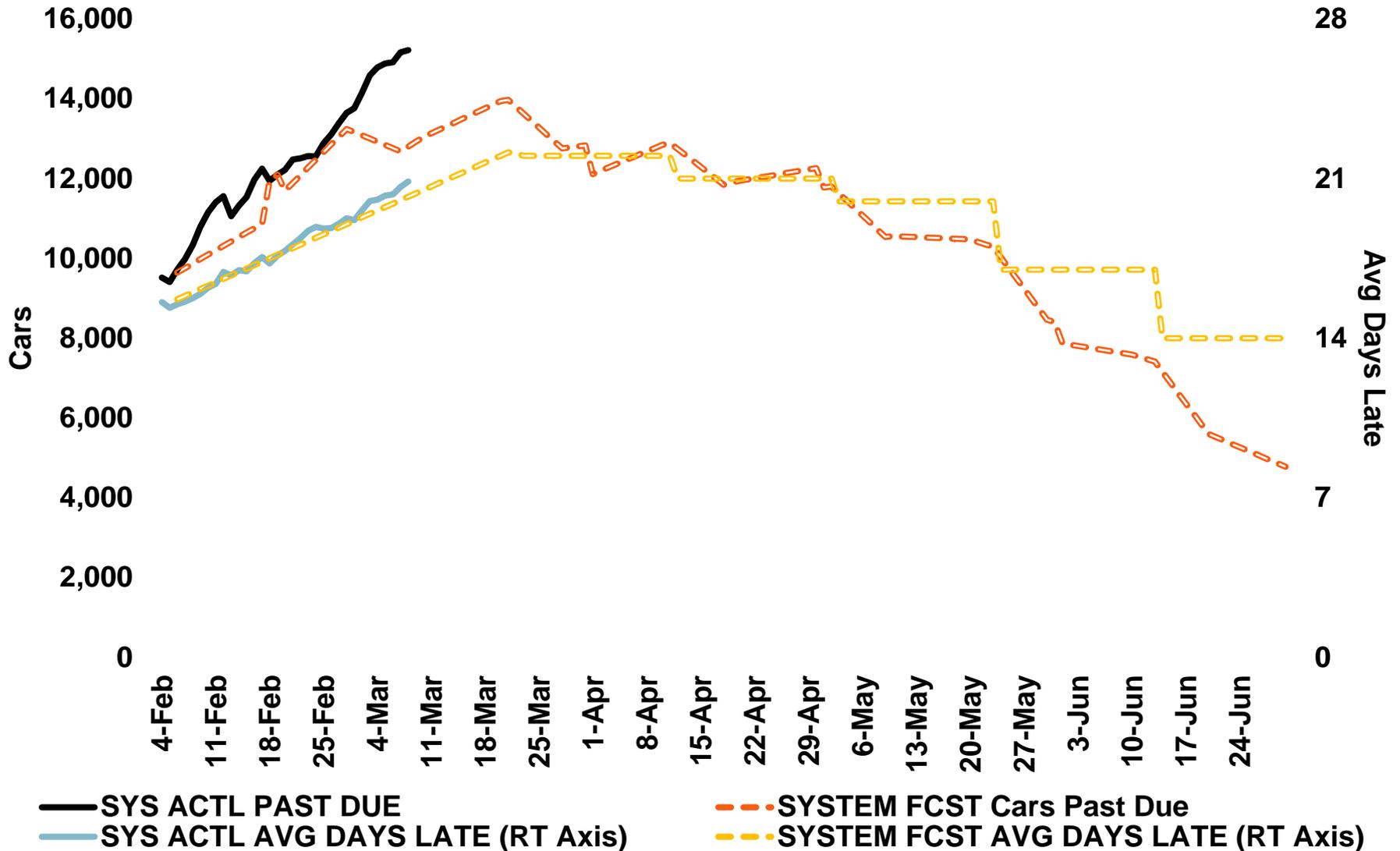
# BNSF Dashboard Service Metrics

	Goal 3/8	Baseline 2/8	Actuals 3/8	Change from Goal
<b>Past Due Cars</b>				
# of Cars	12,801	10,338	15,218	↑ 18.9%
Avg Days Late	20.2	15.7	20.9	↑ 3.5%
	Goal Q1 2014	Baseline QTD 2/8	Actuals QTD 3/8	Change from Goal
<b>Coal Avg Mthly Tons Delivered (in millions)</b>	23.7	22.2	22.0	↓ 7.2%
<b>IM System Transit Days</b>	4.20	4.78	5.06	↑ 20.5%
<b>AAR Terminal Dwell Hours*</b>	29.3	31.4	31.9	↑ 8.9%
<b>AAR Train Speed*</b>	N/A	22.8	22.2	N/A

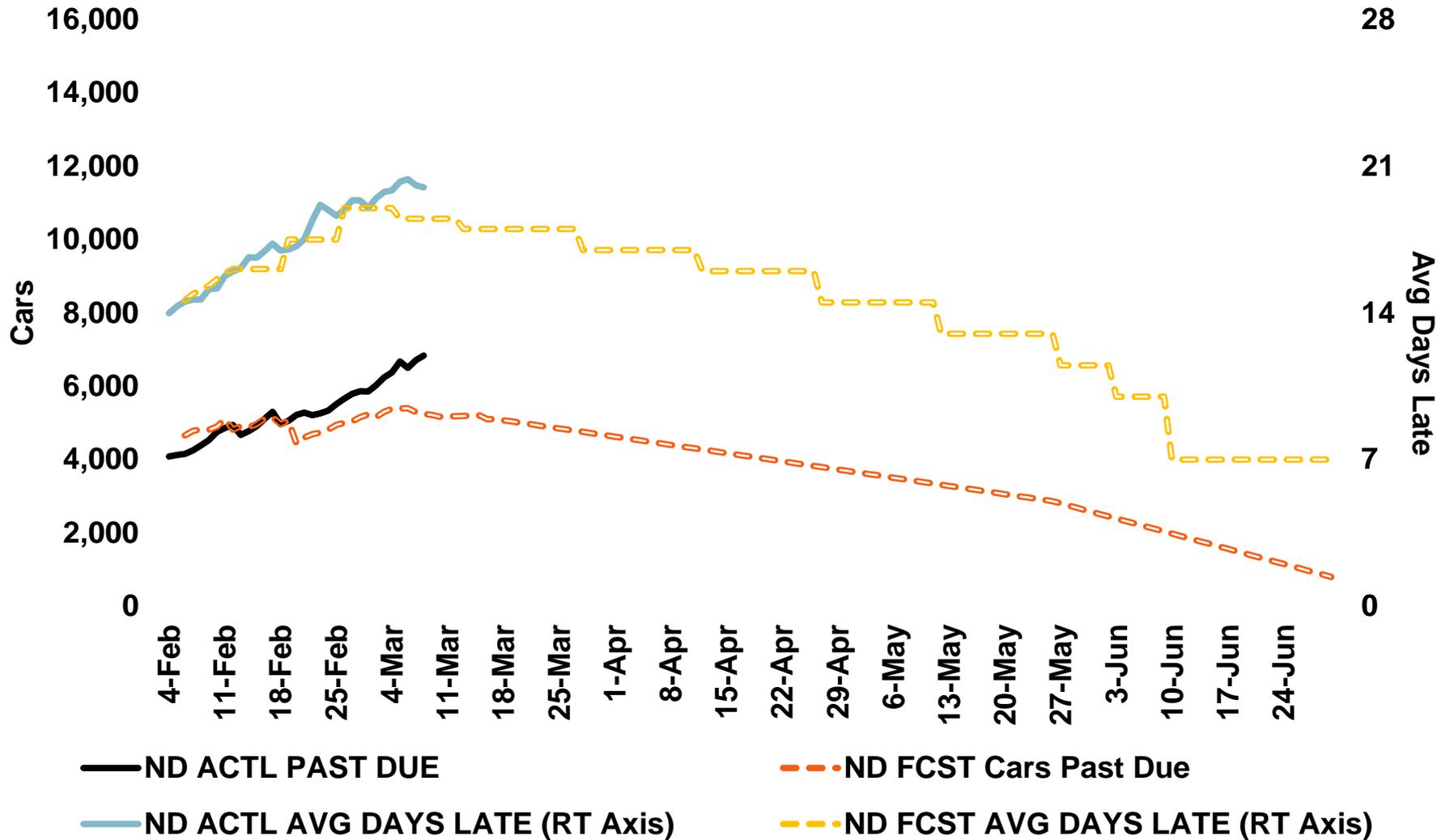


\*Baseline and Actuals are as of 2/7 and 3/7, respectively, consistent with AAR reporting.

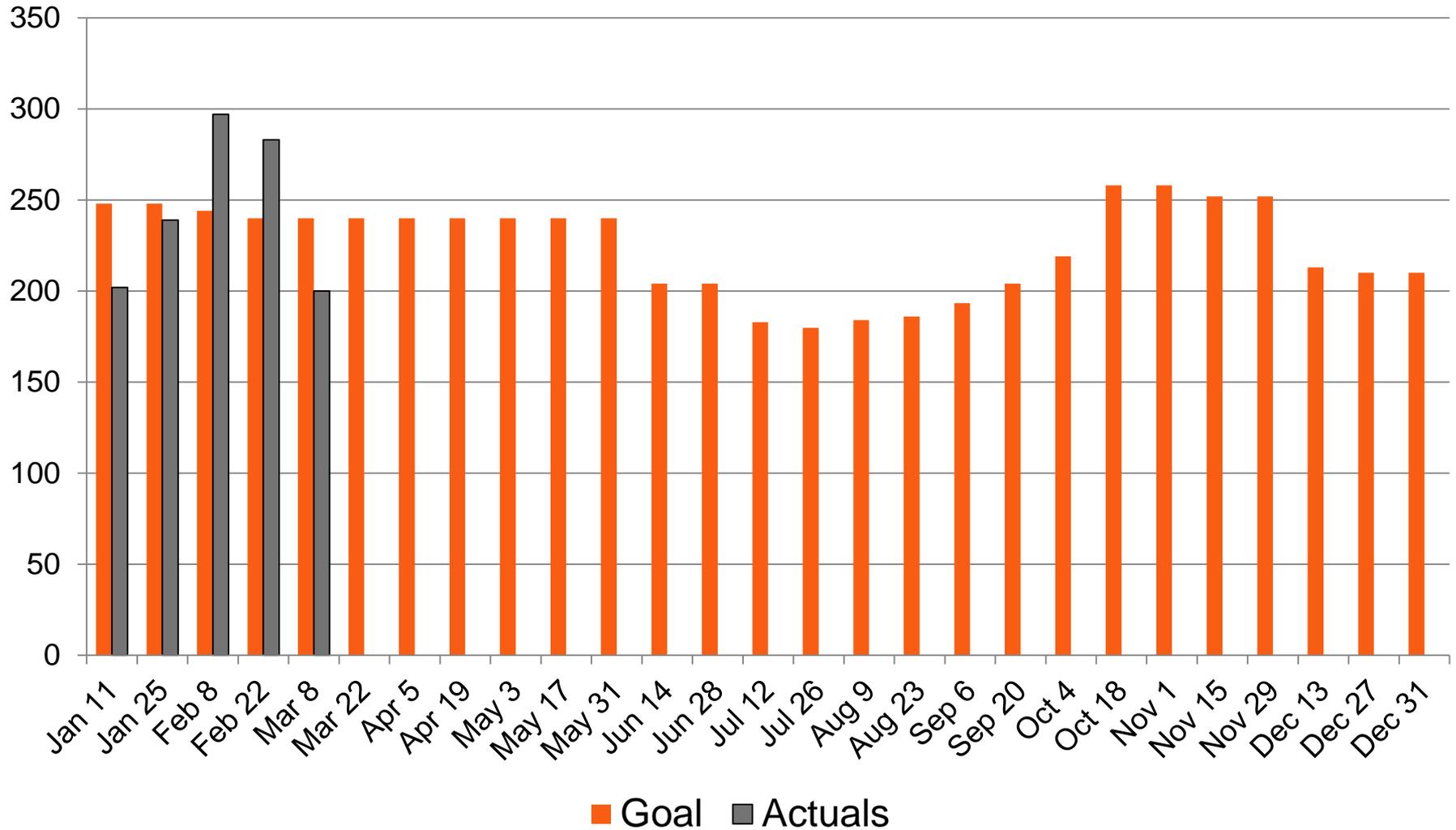
# System Ag Past Due Cars



# North Dakota Ag Past Due Cars

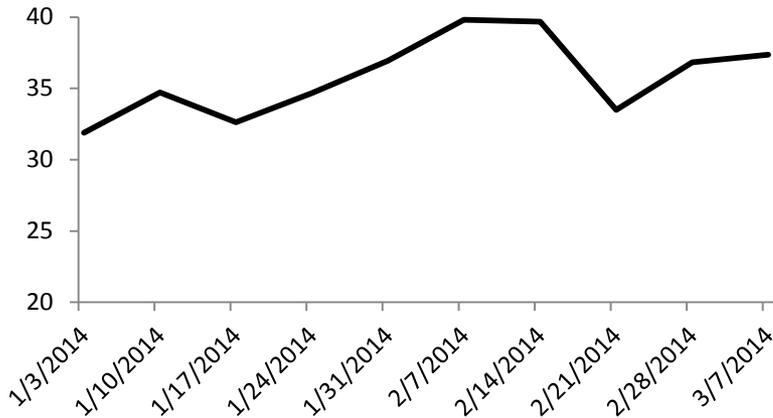


# Sugar Cars Spotted – North Dakota



# North Region

**North Region AAR Dwell**



AAR Dwell

**Baseline  
QTD 2/7**

35.1

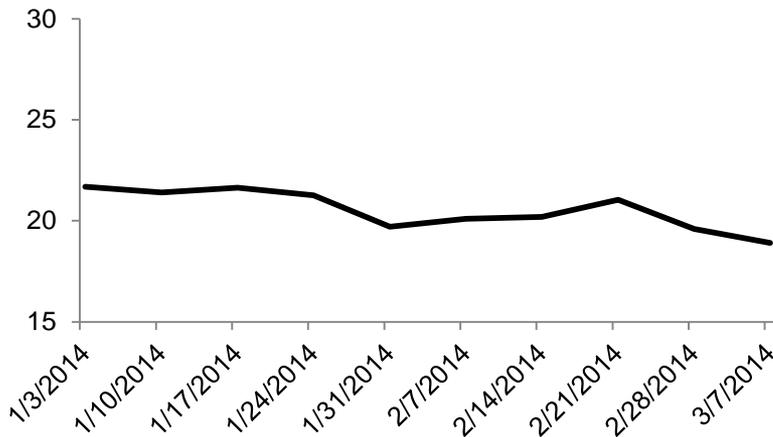
**Actuals  
QTD 3/7**

35.8

**Change  
from Baseline**

↑ 2.0%

**North Region AAR Train Speed**



AAR Train Speed

**Baseline  
QTD 2/7**

21.0

**Actuals  
QTD 3/7**

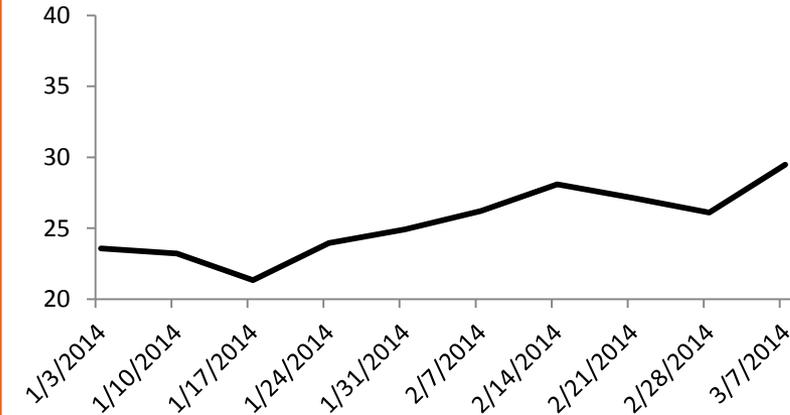
20.6

**Change  
from Baseline**

↓ 1.9%

# Central Region

**Central Region AAR Dwell**



AAR Dwell

**Baseline  
QTD 2/7**

23.9

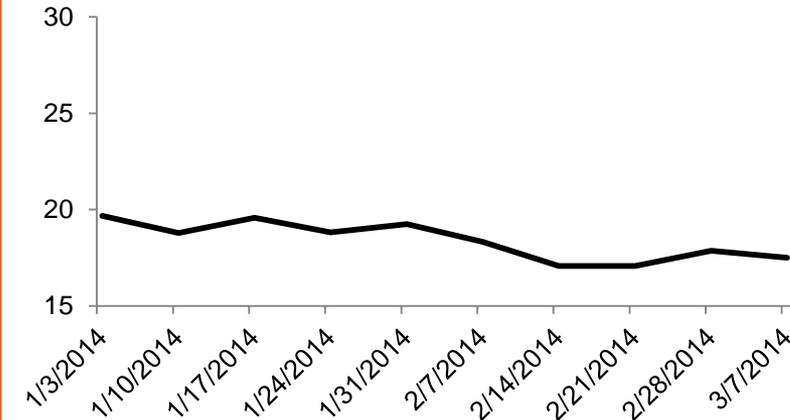
**Actuals  
QTD 3/7**

25.4

**Change  
from Baseline**

↑ 6.3%

**Central Region AAR Train Speed**



AAR Train Speed

**Baseline  
QTD 2/7**

19.1

**Actuals  
QTD 3/7**

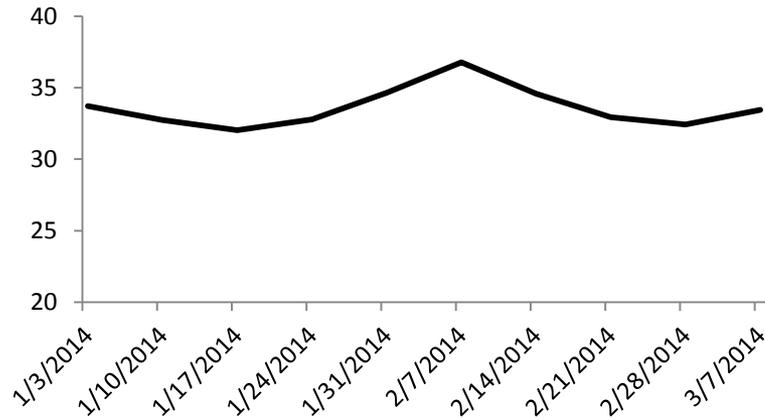
18.4

**Change  
from Baseline**

↓ 3.7%

# South Region

**South Region AAR Dwell**



AAR Dwell

**Baseline  
QTD 2/7**

33.8

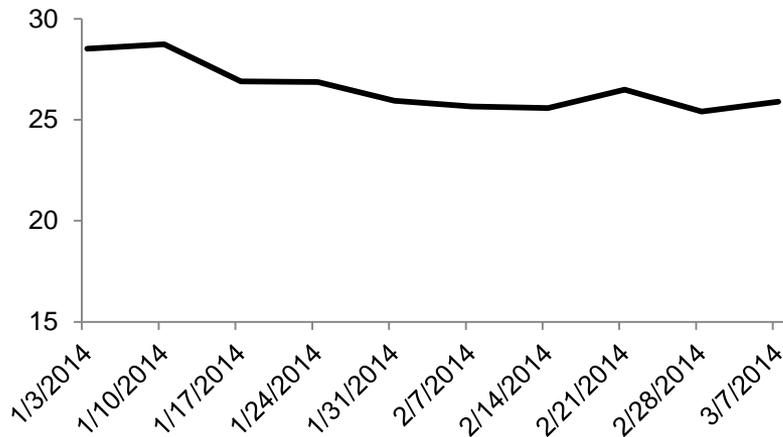
**Actuals  
QTD 3/7**

33.6

**Change  
from Baseline**

↓ 0.6%

**South Region AAR Train Speed**



AAR Train Speed

**Baseline  
QTD 2/7**

27.1

**Actuals  
QTD 3/7**

26.6

**Change  
from Baseline**

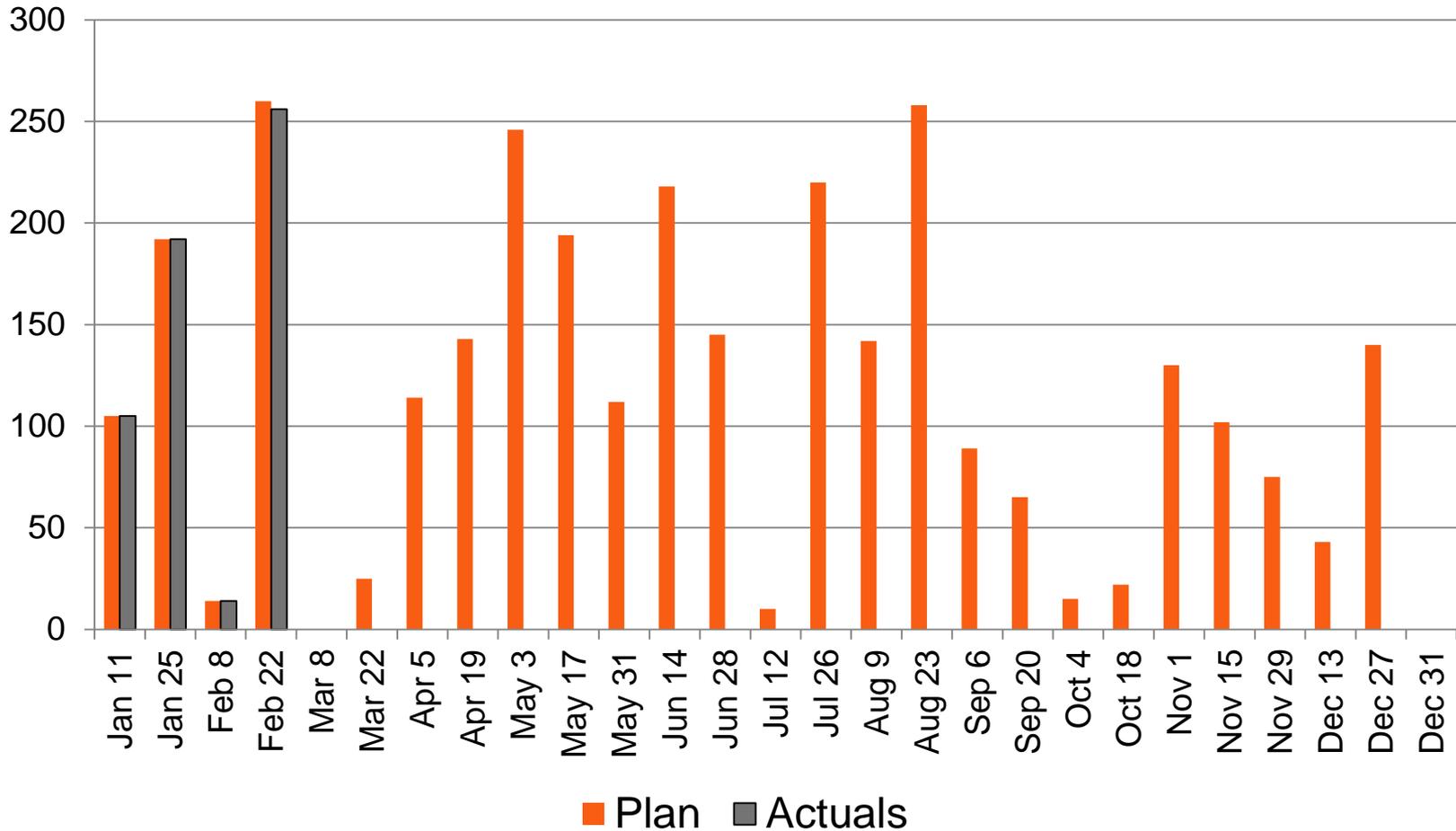
↓ 1.8%

# BNSF Long-Term Actions to Add Capacity

\$ Millions

	Annual Goal	Q1 2014 Goal	Current Period (QTD 3/8)
People Hiring	3,000	650	567
TY&E	2,000	750	446
Eng & Mech			
Locomotive Acquisitions	500	108	100
Car – Acquisitions, Replacements & Extensions	5,000	300	138
Expansion Capital	\$ 900	\$ 130	\$65*
Replacement & Maint Capital	\$ 2,300	\$ 430	\$283*

# System TYE Employees Hired & Trained

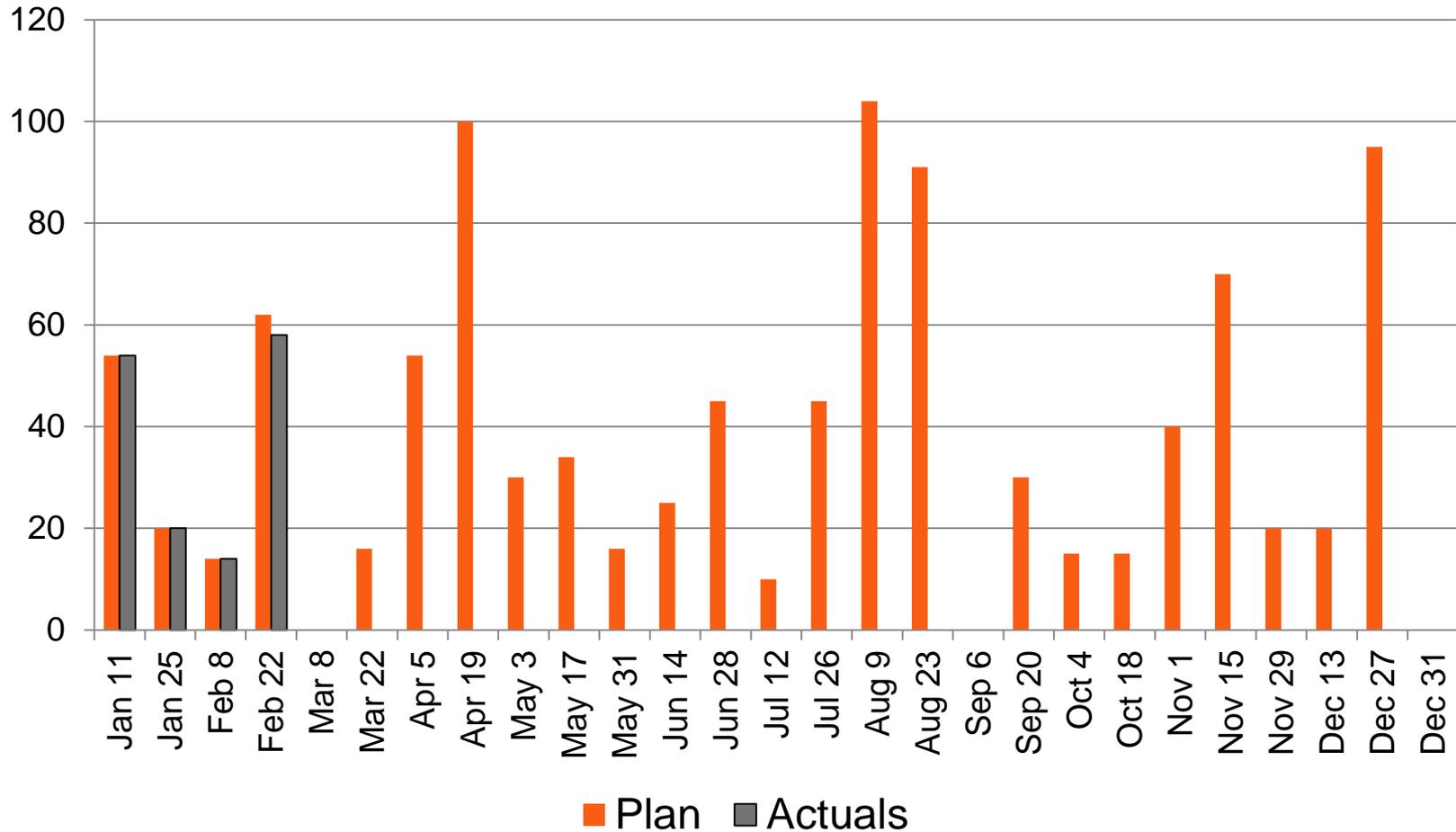


Cumulative	Jan	Feb	Mar*	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Plan	297	575	700	1,100	1,400	1,750	2,000	2,450	2,500	2,650	2,825	3,000
Actual	297	567	567									

\* Actual is YTD through 3/8/14, plan is YTD through 3/31/14.



# North TYE Employees Hired & Trained



Cumulative	Jan	Feb	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Plan	74	150	220	350	400	470	525	720	750	800	910	1,025
Actual	74	146	146									

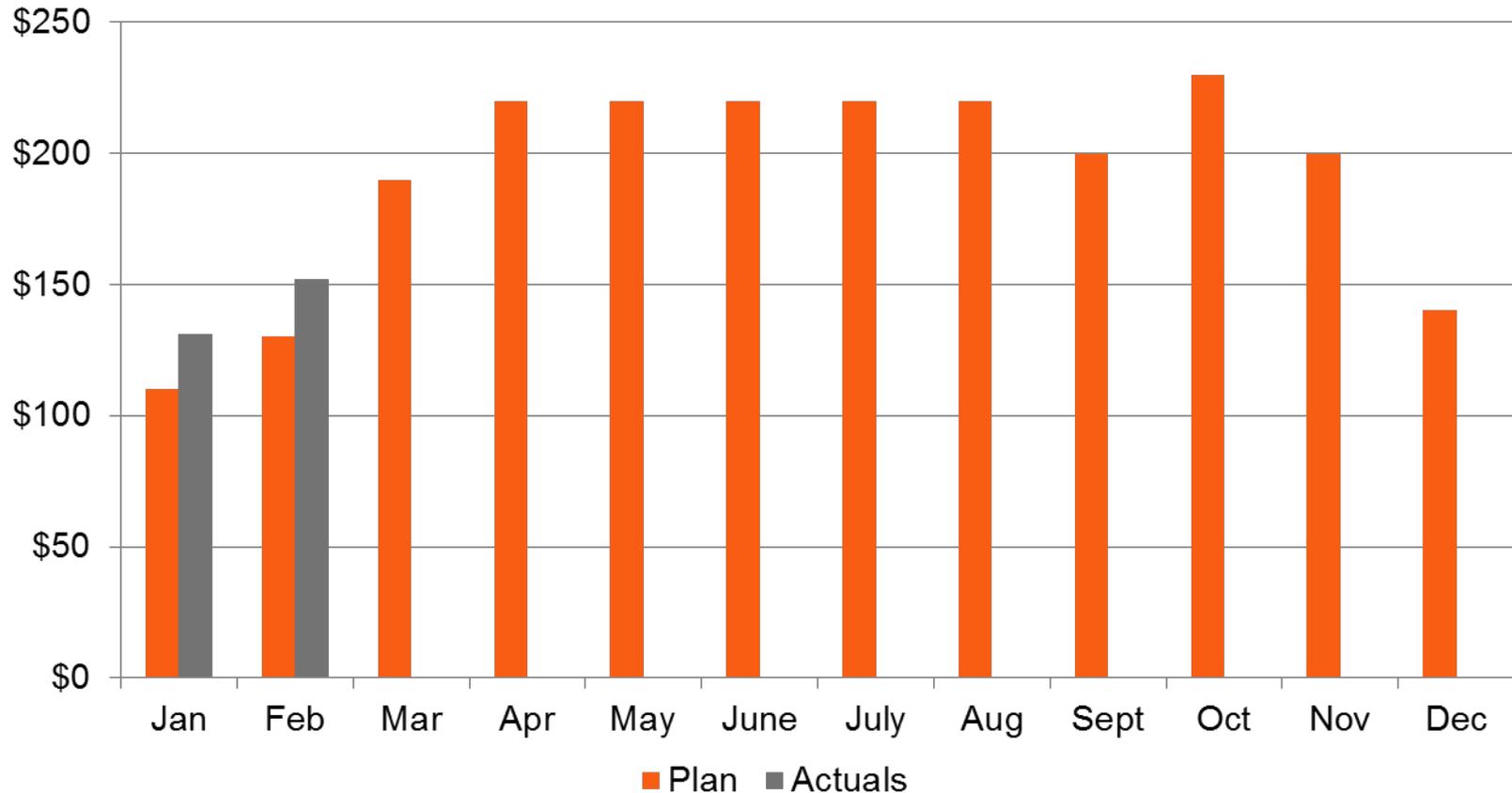
\* Actual is YTD through 3/8/14, plan is YTD through 3/31/14.



# System Capacity and Reliability

\$ Millions

## Replacement & Maintenance Capital

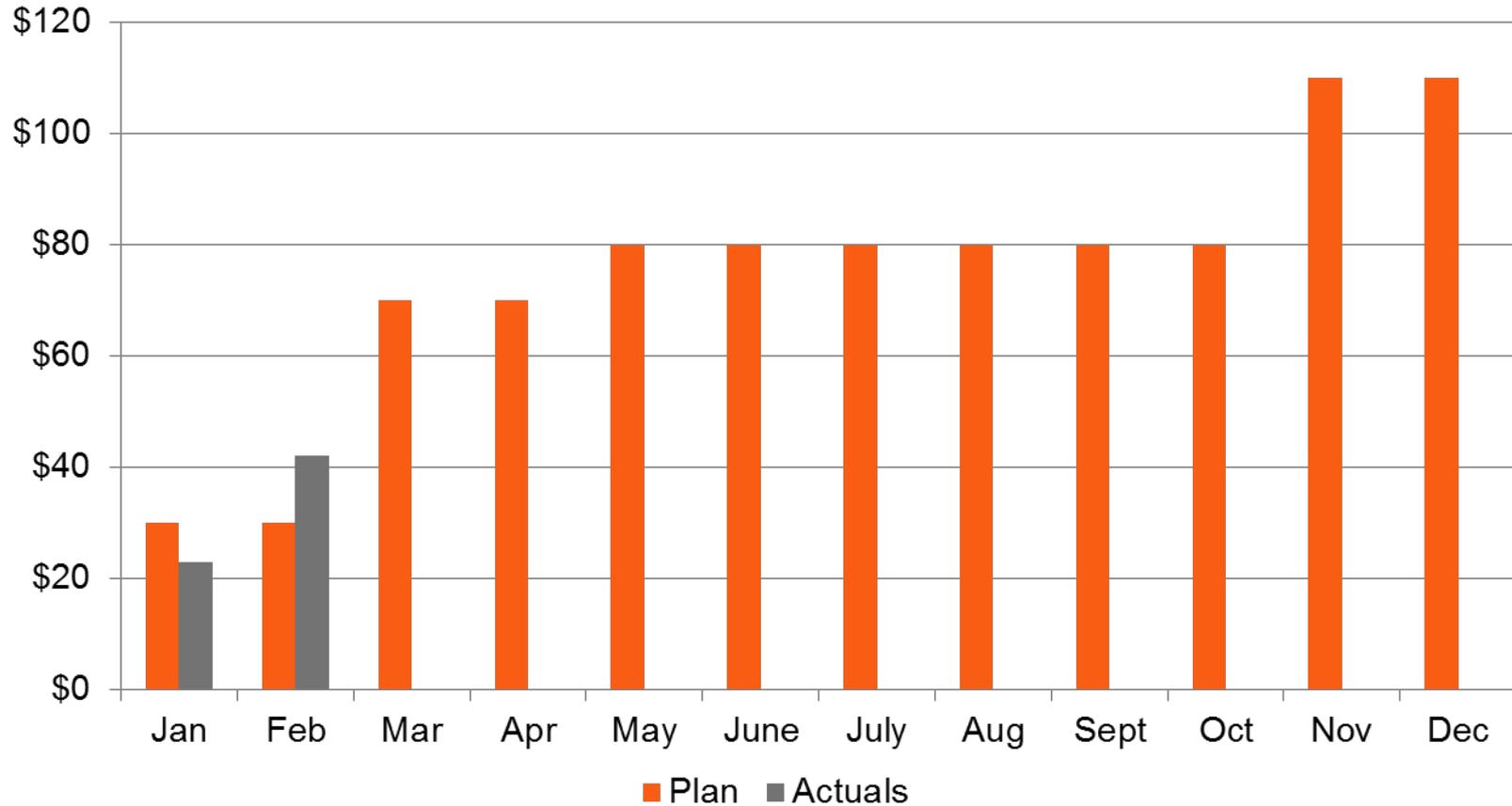


Cumulative	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Plan	\$110	\$240	\$430	\$650	\$870	\$1,090	\$1,310	\$1,530	\$1,730	\$1,960	\$2,160	\$2,300
Actual	\$131	\$283										

# System Capacity and Reliability

\$ Millions

## Expansion & Efficiency Capital



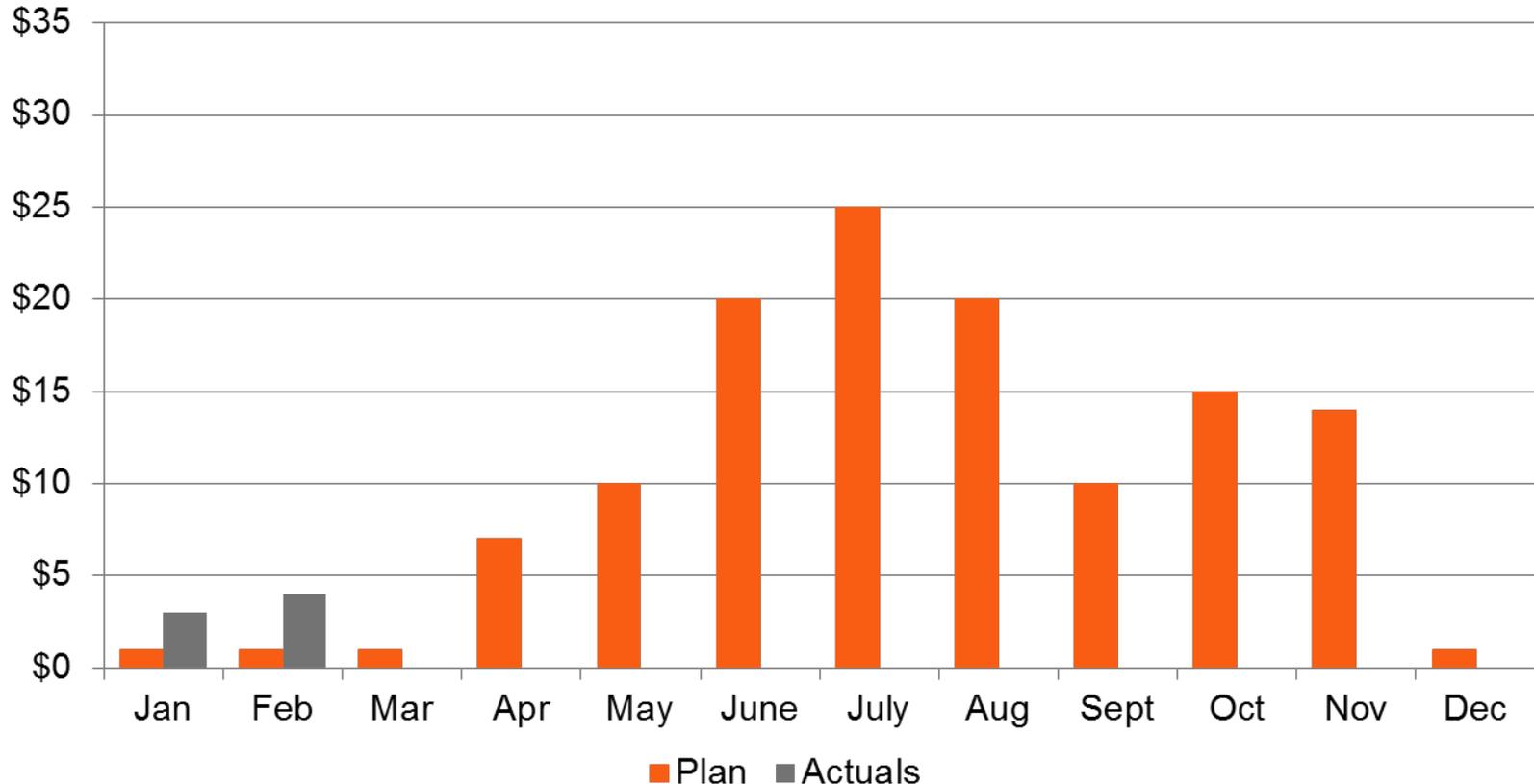
Cumulative	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Plan	\$30	\$60	\$130	\$200	\$280	\$360	\$440	\$520	\$600	\$680	\$790	\$900
Actual	\$23	\$65										



# North Dakota Capacity and Reliability

\$ Millions

## Replacement & Maintenance Capital



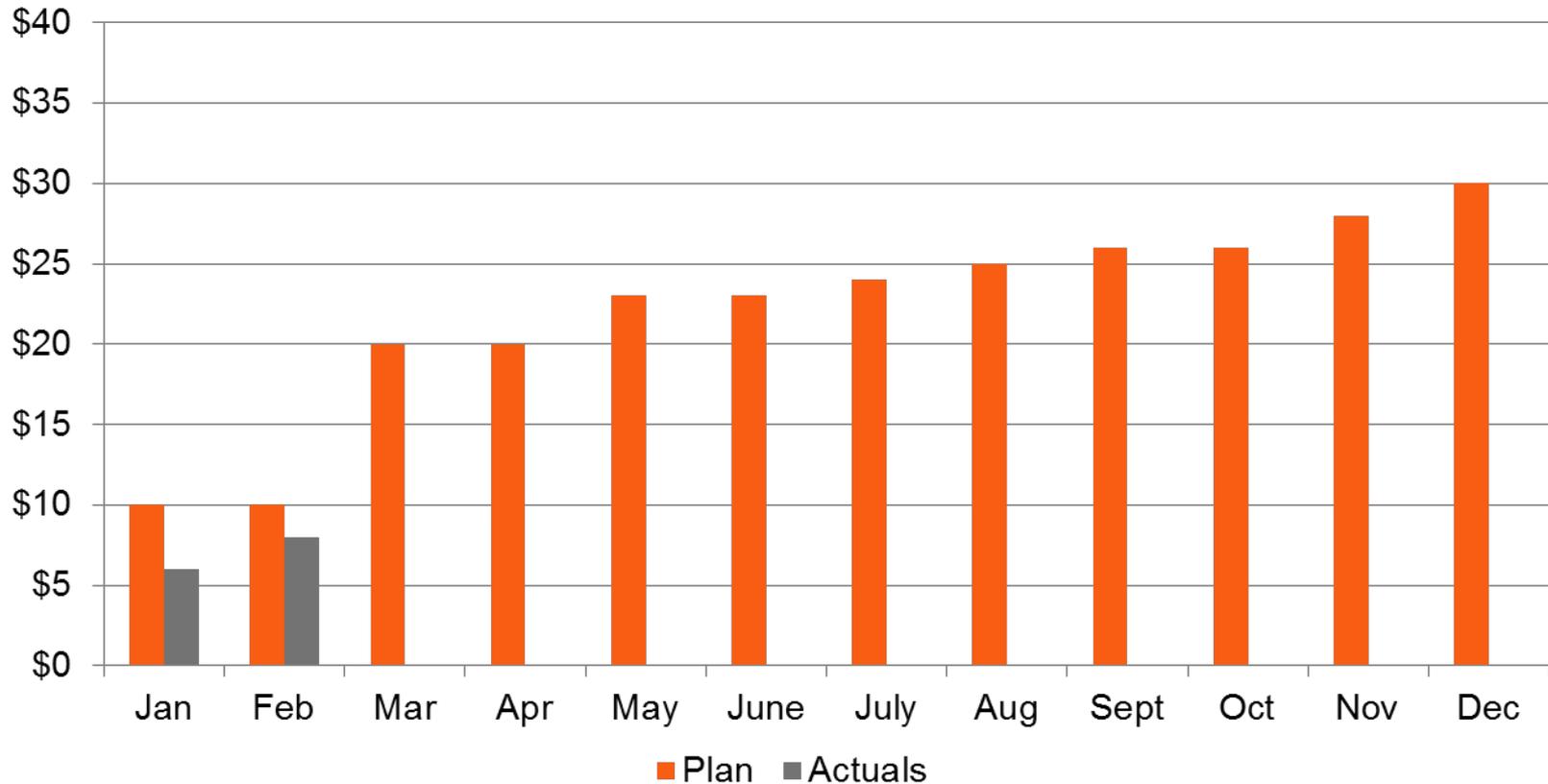
Cumulative

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Plan	\$1	\$2	\$3	\$10	\$20	\$40	\$65	\$85	\$95	\$110	\$124	\$125
Actual	\$3	\$7										

# North Dakota Capacity and Reliability

\$ Millions

## Expansion & Efficiency Capital



Cumulative	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Plan	\$10	\$20	\$40	\$60	\$83	\$106	\$130	\$155	\$181	\$207	\$235	\$265
Actual	\$6	\$14										

