

SURFACE TRANSPORTATION BOARD
ANNUAL REPORT OF CARS LOADED AND CARS TERMINATED
(FORM STB-54)

RAILROAD Norfolk Southern

Total car loadings and terminations by type of car, revenue and non revenue freight
in revenue cars separated between railroad and private cars.

For year ending December 31, 2012

Section A TYPE LOADING OF REVENUE FREIGHT CARS BY TYPE (See instructions on back)		Loaded			Section B REVENUE FREIGHT CARS TERMINATED BY TYPES (See instructions on back)		Terminated-on-line		
		TOTAL CARS REVENUE AND NON- REVENUE FREIGHT					TOTAL CARS REVENUE AND NON- REVENUE FREIGHT		
		Railroad Cars (A1)	Private Cars (A2)	Total Cars Loaded (A3)			Railroad Cars (B1)	Private Cars (B2)	Total Cars Loaded (B3)
1	Plain 40' Box	0	0	0	1	Plain 40' Box	0	0	0
2	Plain 50' ND Box	1,363	7,725	9,088	2	Plain 50' ND Box	2,088	7,485	9,573
3	Plain 50' WD Box	55	1,161	1,216	3	Plain 50' WD Box	797	942	1,739
4	Plain 60' or Longer	4,289		4,289	4	Plain 60' or Longer	3,434	54	3,488
5	TOTAL PLAIN BOX	5,707	8,886	14,593	5	TOTAL PLAIN BOX	6,319	8,481	14,800
6	EQUIPPED BOX	123,112	15,671	138,783	6	EQUIPPED BOX	147,921	16,289	164,210
7	TOTAL BOX	128,819	24,557	153,376	7	TOTAL BOX	154,240	24,770	179,010
8	Cov Hoppers under 4000 cu	18,384	37,807	56,191	8	Cov Hoppers under 4000 cu	25,560	56,985	82,545
9	Cov Hoppers 4000 cu & over	101,392	219,343	320,735	9	Cov Hoppers 4000 cu & over	122,798	298,476	421,274
10	TOTAL COV HOPPERS	119,776	257,150	376,926	10	TOTAL COV HOPPERS	148,358	355,461	503,819
11	Insulated Equipped Box	3,423	28	3,451	11	Insulated Equipped Box	1,254	24	1,278
12	Non-Mechanical Refgrs	579	313	892	12	Non-Mechanical Refgrs	4,445	502	4,947
13	Mechanical Refgrs	510	110	620	13	Mechanical Refgrs	5,746	1,599	7,345
14	TOTAL REFRIGERATORS	4,512	451	4,963	14	TOTAL REFRIGERATORS	11,445	2,125	13,570
15	Plain Gondolas Under 61'	73,006	13,131	86,137	15	Plain Gondolas Under 61'	40,653	8,991	49,644
16	Plain Gondolas 61' or over	2,448	1,035	3,483	16	Plain Gondolas 61' or over	1,637	1,802	3,439
17	GT 36' & over	492,158	105,038	597,196	17	GT 36' & over	477,818	159,238	637,056
18	Equipped Gondolas	154,486	42,035	196,521	18	Equipped Gondolas	144,167	36,417	180,584
19	TOTAL ALL GONDOLAS	722,098	161,239	883,337	19	TOTAL ALL GONDOLAS	664,275	206,448	870,723
20	Hoppers (General Service)	173,416	113,368	286,784	20	Hoppers (General Service)	135,610	115,561	251,171
21	Hoppers (Special Service)	89,086	312,527	401,613	21	Hoppers (Special Service)	114,632	444,524	559,156
22	Total Hoppers	262,502	425,895	688,397	22	Total Hoppers	250,242	560,085	810,327
23	Flats (General Service)	260	6	266	23	Flats (General Service)	189		189
24	Flats Multi-Level (FA)	34,420	271,073	305,493	24	Flats Multi-Level (FA)	15,664	121,446	137,110
25	Flats TOFC/COFC (FA) (FCA)	177,677	561,094	738,771	25	Flats TOFC/COFC (FA) (FCA)	147,564	500,529	648,093
26	Other Class "F" exc. FL	10,238	23,265	33,503	26	Other Class "F" exc. FL	11,602	28,185	39,787
27	TOTAL FLATS	222,595	855,438	1,078,033	27	TOTAL FLATS	175,019	650,160	825,179
28	TOTAL TANKS	238	208,100	208,338	28	TOTAL TANKS	238	308,887	309,125
29	ALL OTHERS	199	2,190	2,389	29	ALL OTHERS	222	6,302	6,524
30	GRAND TOTAL	1,460,739	1,935,020	3,395,759	30	GRAND TOTAL	1,404,039	2,114,238	3,518,277

Note: For STB-54 reports beginning in 2012, NS transitioned from the use of a revenue data source to a transportation data source.

FORM STB-54

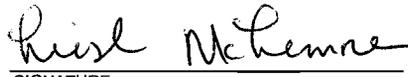
CERTIFICATION

The following certification must be submitted with your company's *Annual Report of Cars Loaded and Cars Terminated* (STB-54). Send the certification and report to: Director Office of Economics, Environmental Analysis, and Administration, Surface Transportation Board, Washington, DC 20423

I, the undersigned Liesl McLemore of the
Norfolk Southern Corporation Company,

state that the *Annual Report of Cars Loaded and Cars Terminated* (Form STB-54) was prepared by me or under my supervision; that I have carefully examined it; and on the basis of my knowledge and belief I declare it to be full, true and correct statement of the operating statistics named and that the various items here reported were determined in accordance with the rules promulgated by the Surface Transportation Board.

Liesl McLemore
NAME (type or print)


SIGNATURE

Three Commercial Place
ADDRESS

4/1/2013
DATE

Norfolk, VA 23510
CITY, STATE, ZIP

757-629-2745
TELEPHONE NUMBER (including area code)